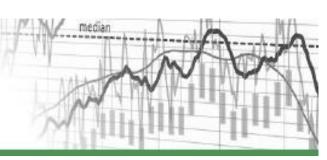
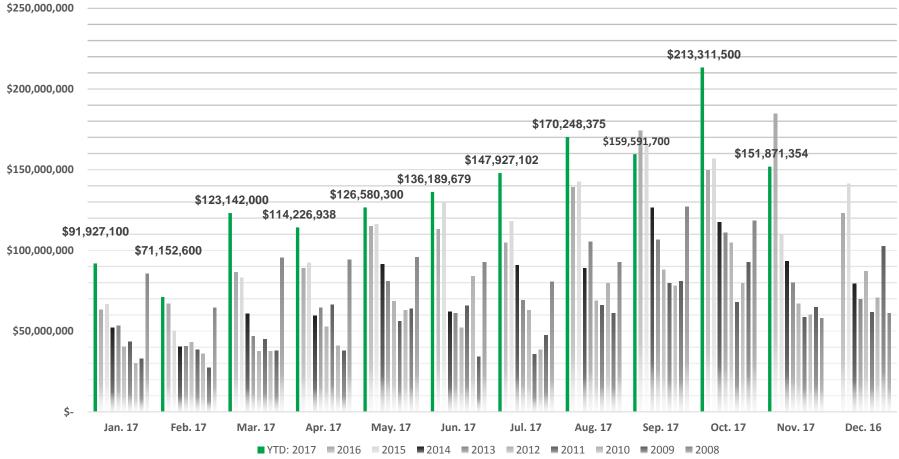


# Summit County Market







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Brooke Roberts 970-453-2255 broberts@ltgc.com

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## **Market Analysis by Area**

November 2017			All Transac	ction Sum	mary		Reside	ential Sur	mmary
Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price	Average s Residential Price	Median \$ Residential Price	Average s Residential PPSF
Blue River & South to County Line	\$8,657,194	6%	15	7%	\$577,146	\$515,000	\$635,553	\$530,000	\$345
Breckenridge	\$35,441,400	23%	42	18%	\$843,843	\$618,500	\$868,988	\$627,000	\$627
Breckenridge Golf Course	\$22,844,800	15%	17	7%	\$1,343,812	\$660,000	\$1,479,271	\$1,125,000	\$442
Copper Mountain	\$1,661,300	1%	8	3%	\$207,663	\$255,000	\$328,000	\$340,000	\$527
Corinthian Hills & Summerwood	\$660,000	0%	1	0%	\$660,000	\$910,000	\$660,000	dna	\$336
Dillon Town & Lake	\$3,350,000	2%	5	2%	\$670,000	\$565,000	\$540,250	\$562,500	\$442
Dillon Valley	\$2,564,000	2%	8	3%	\$320,500	\$308,500	\$320,500	\$308,500	\$310
Farmers Corner	\$3,118,667	2%	5	2%	\$623,733	\$537,000	\$708,000	\$568,500	\$359
Frisco	\$15,348,124	10%	24	10%	\$639,505	\$536,000	\$651,978	\$562,500	\$423
Heeney	\$160,000	0%	1	0%	\$160,000	dna	\$0	\$0	\$0
Keystone	\$20,028,400	13%	37	16%	\$541,308	\$465,000	\$541,308	\$465,000	\$491
Montezuma	\$569,000	0%	1	0%	\$569,000	dna	\$569,000	dna	\$307
North Summit County (rural)	\$5,174,570	3%	6	3%	\$862,428	\$760,700	\$942,914	\$821,400	\$359
Peak 7	\$4,523,000	3%	11	5%	\$411,182	\$245,000	\$762,500	\$717,500	\$371
Silverthorne	\$14,373,950	9%	17	7%	\$845,526	\$715,000	\$703,263	\$715,000	\$371
Summit Cove	\$992,500	1%	3	1%	\$330,833	\$350,000	\$330,833	\$350,000	\$435
Wildernest	\$8,640,500	6%	21	9%	\$411,452	\$369,000	\$430,289	\$370,000	\$333
Woodmoor	\$2,529,775	2%	5	2%	\$505,955	\$402,000	\$559,944	\$416,000	\$281
Deed Restricted Units	\$1,234,174	4%	3	1%	\$411,391	\$436,100	n/a	n/a	n/a
Quit Claim Deeds	\$0	0%	0	0%	\$0	\$0	n/a	n/a	n/a
TOTAL	\$151,871,354	100%	230	100%	\$663,600	\$518,000	\$694,513	\$560,000	\$451
(NEW UNIT SALES)	\$28,766,494	19%	28	12%	\$1,027,375	\$823,200	\$1,246,295	\$954,450	\$472

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

Brooke Roberts 970-453-2255

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Frisco Land Title

60 Main Street Frisco, CO 80443 Dillon Land Title

256 Dillon Ridge Dillon, CO 80435 Breckenridge Land Title

200 North Ridge Street Breckenridge, CO 80424

970.668.2205

970.453.2255



## **Year-to-Date Market Analysis by Area**

YTD: Nov. 2017			All Transa	Reside	ential Sur	mmary			
Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price	Average s Residential Price	Median \$ Residential Price	Average s Residential PPSF
Blue River & South to County Line	\$75,684,094	5%	131	6%	\$577,741	\$530,000	\$768,484	\$675,000	\$332
Breckenridge	\$415,437,798	28%	491	21%	\$846,105	\$665,000	\$862,033	\$675,000	\$581
Breckenridge Golf Course	\$151,999,025	10%	162	7%	\$938,266	\$723,500	\$1,297,541	\$1,277,000	\$422
Copper Mountain	\$56,383,600	4%	126	5%	\$447,489	\$352,000	\$484,538	\$372,000	\$461
Corinthian Hills & Summerwood	\$10,466,800	1%	14	1%	\$747,629	\$635,050	\$740,523	\$625,000	\$319
Dillon Town & Lake	\$31,325,100	2%	70	3%	\$447,501	\$370,000	\$407,575	\$350,000	\$389
Dillon Valley	\$23,390,100	2%	83	3%	\$281,808	\$230,000	\$281,808	\$230,000	\$306
Farmers Corner	\$11,658,367	1%	14	1%	\$832,741	\$650,500	\$789,308	\$650,500	\$353
Frisco	\$126,418,674	8%	206	9%	\$613,683	\$526,825	\$635,252	\$557,000	\$438
Heeney	\$160,000	0%	1	0%	\$160,000	dna	\$0	\$0	\$0
Keystone	\$181,238,500	12%	352	15%	\$514,882	\$420,000	\$522,725	\$427,000	\$434
Montezuma	\$2,106,500	0%	5	0%	\$421,300	\$569,000	\$622,167	\$590,000	\$296
North Summit County (rural)	\$47,829,725	3%	51	2%	\$937,838	\$798,900	\$1,013,607	\$812,300	\$356
Peak 7	\$28,920,032	2%	39	2%	\$741,539	\$695,000	\$834,409	\$825,000	\$346
Silverthorne	\$154,467,210	10%	205	9%	\$753,499	\$650,000	\$770,828	\$709,000	\$359
Summit Cove	\$38,299,600	3%	69	3%	\$555,067	\$500,000	\$602,780	\$585,000	\$321
Wildernest	\$85,662,500	6%	223	9%	\$384,137	\$349,000	\$395,439	\$350,000	\$331
Woodmoor	\$39,344,775	3%	49	2%	\$802,955	\$574,200	\$890,257	\$636,500	\$343
Deed Restricted Units	\$22,461,976	1%	62	3%	\$362,290	\$352,550	n/a	n/a	n/a
Quit Claim Deeds	\$2,888,246	0%	24	1%	\$120,344	\$73,200	n/a	n/a	n/a
TOTAL	\$1,506,142,622	100%	2377	100%	\$646,352	\$492,000	\$679,530	\$530,000	\$430
(NEW UNIT SALES)	\$217,427,155	14%	210	9%	\$1,035,367	\$810,000	\$1,077,875	\$839,900	\$444

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

 $\label{posterior} \mbox{Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.}$ 

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Frisco Land Title Dillon Land Title

Land Title

60 Main Street Frisco, CO 80443 256 Dillon Ridge Dillon, CO 80435

Breckenridge, ČO 80424

970.668.2205

970.262.1883

970.453.2255

Breckenridge

200 North Ridge Street



## **Market Snapshot by Area**

#### Full Year 2016 versus YTD: 2017

		Average Price		Average Price	Average Price	% Change		Average Price	% Change
Area	Average Price Single Family 2016	Single Family YTD:	% Change vs. Prior Year	Multi-Family	Multi-Family YTD:	vs. Prior	Average Price Vacant Land 2016	Vacant Land YTD:	vs. Prior
	Single Family 2016	2017	Thor real	2016	2017	Year	Vacani Lana 2016	2017	Year
Blue River	\$670,990	\$809,236	21%	\$199,250	\$204,750	3%	\$152,952	\$134,436	-12%
Breckenridge	\$1,354,214	\$1,460,012	8%	\$516,571	\$593,040	15%	\$676,632	\$646,996	-4%
Breckenridge Golf Course	\$1,409,578	\$1,549,070	10%	\$552,109	\$433,591	-21%	\$397,628	\$558,720	41%
Copper Mountain	\$2,378,748	\$2,160,880	-9%	\$371,149	\$406,205	9%	\$806,667	\$1,075,000	33%
Corinthian Hills/Summerwood	\$815,185	\$1,069,760	31%	\$490,250	\$534,750	9%	\$0	\$840,000	n/a
Dillon Town & Lake	\$1,340,000	\$691,400	-48%	\$344,751	\$382,234	11%	\$0	\$0	0%
Dillon Valley	\$445,259	\$532,005	19%	\$190,032	\$207,531	9%	\$0	\$0	0%
Farmers Corner	\$660,113	\$827,427	25%	\$0	\$0	n/a	\$269,000	\$0	n/a
Frisco	\$804,803	\$974,060	21%	\$515,799	\$528,004	2%	\$336,238	\$260,600	-22%
Heeney	\$303,567	\$0	n/a	\$0	\$0	0%	\$125,000	\$160,000	28%
Keystone	\$1,170,586	\$1,317,105	13%	\$365,636	\$473,385	29%	\$355,100	\$336,900	-5%
Montezuma	\$582,500	\$622,167	7%	\$0	\$0	0%	\$0	\$120,000	n/a
North Summit County (Rural)	\$1,115,178	\$1,013,607	-9%	\$0	\$0	0%	\$610,700	\$525,167	-14%
Peak 7	\$819,262	\$834,409	2%	\$0	\$0	0%	\$171,250	\$203,727	19%
Silverthorne	\$793,720	\$899,082	13%	\$533,593	\$607,595	14%	\$227,777	\$272,264	20%
Summit Cove	\$618,977	\$764,445	24%	\$283,501	\$335,683	18%	\$159,833	\$191,250	20%
Wildernest	\$566,467	\$644,848	14%	\$308,965	\$337,772	9%	\$159,286	\$217,875	n/a
Woodmoor	\$1,174,850	\$1,243,322	6%	\$337,226	\$462,862	37%	\$472,500	\$279,143	-41%
Gross Live Average:	\$934,163	\$1,084,991	16%	\$409,673	\$470,841	15%	\$353,500	\$335,949	-5%

Please note: The above figures are an unofficial tabulation of Summit County records that are believed to be reasonably accurate. Sales belived to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Median Price Single Family 2016	Median Price Single Family YTD: 2017	% Change vs. Prior Year	Median Price Multi-Family 2016	Median Price Multi-Family YTD: 2017	% Change vs. Prior Year	Median Price Vacant Land 2016	Median Price Vacant Land YTD: 2017	% Change vs. Prior Year
Blue River	\$640,000	\$703,000	10%	\$212,500	\$195,250	-8%	\$115,000	\$125,000	9%
Breckenridge	\$980,000	\$1,182,000	21%	\$446,000	\$525,000	18%	\$545,000	\$420,000	-23%
Breckenridge Golf Course	\$1,377,500	\$1,485,000	8%	\$547,500	\$360,000	-34%	\$349,000	\$500,000	43%
Copper Mountain	\$2,300,000	\$1,925,000	-16%	\$346,750	\$367,000	6%	\$950,000	dna	n/a
Corinthian Hills/Summerwood	\$750,000	\$883,700	18%	\$383,750	\$462,000	20%	\$0	dna	0%
Dillon Town & Lake	dna	\$640,000	n/a	\$340,000	\$342,500	1%	\$0	\$0	0%
Dillon Valley	\$422,000	\$529,000	25%	\$170,700	\$180,950	6%	\$0	\$0	0%
Farmers Corner	\$548,000	\$691,000	26%	\$0	\$0	n/a	\$258,500	\$0	n/a
Frisco	\$725,000	\$897,500	24%	\$447,500	\$495,000	11%	\$330,000	\$285,000	-14%
Heeney	\$264,000	\$0	n/a	\$0	\$0	0%	\$0	dna	n/a
Keystone	\$1,032,500	\$1,207,500	17%	\$340,000	\$408,750	20%	\$335,000	\$455,000	36%
Montezuma	dna	\$590,000	n/a	\$0	\$0	0%	\$0	dna	n/a
North Summit County (Rural)	\$850,000	\$812,300	-4%	\$0	\$0	0%	\$850,000	\$424,000	-50%
Peak 7	\$799,000	\$825,000	3%	\$0	\$0	0%	\$167,000	\$219,000	31%
Silverthorne	\$675,000	\$800,500	19%	\$567,500	\$645,000	14%	\$195,000	\$287,750	48%
Summit Cove	\$599,750	\$717,500	20%	\$293,000	\$350,000	19%	\$155,000	\$190,000	23%
Wildernest	\$550,000	\$644,950	17%	\$285,450	\$332,000	16%	\$150,000	dna	n/a
Woodmoor	\$1,022,500	\$1,000,000	-2%	\$345,000	\$425,000	23%	\$410,000	\$275,000	n/a
Gross Live Median:	\$750,000	\$881,000	17%	\$359,000	\$414,999	16%	\$262,250	\$239,000	-9%

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Frisco **Land Title** 

**60 Main Street** Frisco, CO 80443

970.668.2205

Dillon **Land Title** 

256 Dillon Ridge

**Dillon, CO 80435** 

970.262.1883

Breckenridge **Land Title** 

200 North Ridge Street Breckenridge, CO 80424

970.453.2255

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# Historical Market Analysis: Percentage Market Change: 2009 - YTD. 2017

Month to Month Comparison # of Transactions and \$ Volume

Month	2009	% Change 09 to 10	2010	% Change 10 to 11	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017
January	\$32,813,600	-8%	\$30,051,500	45%	\$44,042,400	-8%	\$42,663,800	33%	\$62,235,670	-2%	\$53,073,051	25%	\$66,536,300	-5%	\$63,231,650	45%	\$91,901,074
February	\$27,246,500	32%	\$36,036,515	6%	\$38,516,800	12%	\$43,683,600	-6%	\$45,837,653	-1%	\$44,671,060	13%	\$50,326,500	33%	\$66,997,100	6%	\$71,152,600
March	\$37,878,500	-1%	\$37,425,700	20%	\$45,046,200	-17%	\$38,893,960	25%	\$55,149,780	30%	\$67,244,100	24%	\$83,058,500	4%	\$86,347,800	43%	\$123,142,000
April	\$37,792,900	8%	\$40,792,200	63%	\$66,323,300	-20%	\$55,250,700	22%	\$64,956,000	-7%	\$62,554,700	48%	\$92,373,585	-4%	\$89,007,327	28%	\$114,226,938
May	\$63,752,300	-1%	\$63,039,000	-11%	\$56,177,600	22%	\$73,173,000	18%	\$94,375,050	13%	\$96,773,950	20%	\$116,330,500	-1%	\$114,889,906	10%	\$126,580,300
June	\$34,049,300	146%	\$83,871,000	-22%	\$65,751,300	-21%	\$56,820,400	17%	\$70,371,650	1%	\$69,830,150	86%	\$129,754,349	-13%	\$113,032,009	20%	\$136,189,679
July	\$47,401,000	-19%	\$38,565,100	-8%	\$35,555,500	77%	\$65,197,855	9%	\$80,849,879	32%	\$95,597,625	23%	\$117,921,469	-11%	\$104,621,918	41%	\$147,927,102
August	\$60,975,000	31%	\$79,753,200	-17%	\$65,898,700	4%	\$71,800,475	53%	\$108,430,700	-16%	\$95,422,383	49%	\$142,534,040	-2%	\$139,223,249	22%	\$170,248,375
September	\$81,015,200	-3%	\$78,228,400	2%	\$79,799,400	10%	\$90,330,100	21%	\$111,130,100	19%	\$147,078,700	13%	\$165,716,318	5%	\$174,179,706	-8%	\$159,591,700
October	\$92,709,100	-14%	\$79,749,200	-15%	\$73,125,800	54%	\$114,295,400	6%	\$114,722,935	6%	\$130,161,800	21%	\$156,891,050	-5%	\$149,691,558	43%	\$213,311,500
November	\$64,690,000	-7%	\$60,172,900	-3%	\$61,748,100	14%	\$74,734,600	20%	\$89,196,800	16%	\$104,587,700	5%	\$109,915,500	68%	\$184,563,658	-18%	\$151,871,354
December	\$102,685,700	-31%	\$70,755,100	-13%	\$66,168,700	42%	\$88,152,000	-20%	\$75,615,706	14%	\$90,305,800	57%	\$141,435,873	-13%	\$122,880,919	-100%	
YTD Comparison	\$580,323,400	2%	\$627,684,715	1%	\$631,985,100	15%	\$726,843,890	23%	\$897,256,217	8%	\$966,995,219	27%	\$1,231,358,111	4%	\$1,285,785,881	17%	\$1,506,142,622
Annual Total	\$683,009,100	2%	\$698,439,815	0%	\$698,153,800	17%	\$814,995,890	19%	\$972,871,923	9%	\$1,057,301,019	30%	\$1,372,793,984	3%	\$1,408,666,800	7%	\$1,506,142,622

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Month to Month Comparison by Number of Transactions

IVIOLITI TO IVIOL	to Month Companson by Number of Transactions																
		% Change		% Change		% Change		%		%		%		%		%	
Month	2009	09 to 10	2010	10 to 11	2011	11 to 12	2012	Change	2013	Change	2014	Change	2015	Change	2016	Change	2017
		05 10 10		10 10 11		11 60 12		12 to 13		13 to 14		14 to 15		15 to 16		15 to 16	
January	54	0%	54	61%	90	10%	102	13%	116	-6%	107	19%	127	-2%	124	11%	138
February	55	20%	66	35%	90	-11%	81	16%	97	-10%	91	16%	106	19%	126	-8%	116
March	71	21%	86	19%	103	-21%	86	46%	128	1%	125	19%	149	-9%	136	31%	178
April	68	34%	91	16%	106	7%	119	19%	136	-13%	124	23%	153	1%	155	22%	189
May	88	7%	94	14%	107	25%	145	18%	165	10%	181	13%	205	-4%	197	0%	197
June	80	73%	138	-25%	104	5%	124	28%	151	6%	155	69%	262	-16%	220	6%	234
July	95	-21%	75	31%	98	29%	131	23%	163	26%	201	0%	202	6%	215	18%	253
August	114	3%	117	28%	150	6%	162	36%	221	-6%	214	25%	267	6%	282	-4%	272
September	147	1%	149	9%	162	-2%	164	54%	254	11%	286	5%	301	-1%	297	-16%	248
October	160	-4%	154	5%	171	43%	240	5%	251	5%	265	7%	284	-7%	263	22%	322
November	135	4%	141	1%	152	8%	158	10%	197	19%	216	-5%	205	31%	268	-14%	230
December	178	-13%	154	-9%	147	32%	188	-29%	138	32%	186	48%	276	-26%	203	-100%	
YTD Comparison	1,067	9%	1,165	14%	1,333	13%	1,512	24%	1,879	5%	1,965	15%	2,261	1%	2,283	4%	2,377
Annual Total	1,245	6%	1,319	12%	1,480	15%	1,700	19%	2,017	7%	2,151	18%	2,537	-2%	2,486	-4%	2,377

Please note: The above figures do not include time share interests or Refi's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

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Dillon Land Title

256 Dillon Ridge Dillon, CO 80435 970.262.1883 Frisco Land Title

60 Main Street Frisco, CO 80443 970.668.2205 Breckenridge Land Title

200 North Ridge Street Breckenridge, CO 80424

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# **Residential Cost Analysis**

November 2017			
000.000	# Transactions	Gross Volume	Percentage Gro
=200,000	4	\$721,900	1%
00,001 to 300,000	15	\$3,849,175	3%
00,001 to 400,000	37	\$13,048,094	9%
00,001 to 500,000	29	\$13,008,999	9%
00,001 to 600,000	27	\$14,857,000	11%
00,001 to 700,000	22	\$14,217,697	10%
00,001 to 800,000	16	\$12,108,450	9%
00,001 to 900,000	14	\$11,944,400	9%
00,001 to 1,000,000	12	\$11,375,700	8%
000,001 to 1,500,000	10	\$12,001,473	9%
,500,001 to 2,000,000	6	\$10,580,000	8%
,000,001 to 2,500,000	3	\$7,375,000	5%
,500,001 to 3,000,000	4	\$10,764,800	8%
ver \$ 3 Million	1	\$3,050,000	2%
otal:	200	\$138,902,688	100%
lovember 2017			
lew Construction	Number Trans.	Total Volume	Average Pric
	10		
ingle Family Iulti Family	10	\$17,934,570 \$8,991,650	\$1,793,457 \$817,423
acant Land	6	\$1,348,000	\$224,667
esales	Number Trans.	Total Volume	Average Pric
ingle Family	54	\$49,690,994	\$920,204
lulti Family	125	\$62,285,474	\$498,284
acant Land	11	\$3,181,900	\$289,264
ross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	64	\$67,625,564	\$1,056,649
fulti Family	136	\$71,277,124	\$524,097
acant Land	17	\$4,529,900	\$266,465
TD: Nov. 2017	Number Trans.	Total Volume	Average Pric
ingle Family	683	\$741,049,061	\$1,084,991
lulti Family	1327	\$624,806,272	\$470,841
acant Land	156	\$52,408,100	\$335,949
ull Year 2016: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	677	\$632,428,549	\$934,163
fulti Family	1410	\$577,639,084	\$409,673
acant Land	145	\$51,257,475	\$353,500
ull Year 2015: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
Single Family	678	\$580,317,085	\$855,925
Multi Family	1422	\$567,707,483	\$399,232
acant Land	156	\$58,155,900	\$372,794
ull Year 2014: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	561	\$440,261,075	\$784,779
lulti Family acant Land	1170 126	\$418,406,606 \$40,097,000	\$357,612 \$318,230
ull Year 2013: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	569	\$427,455,600	\$751,240
lulti Family	994	\$342,510,355	\$344,578
acant Land	118	\$38,248,200	\$324,137
ull Year 2012: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	509	\$389,107,600	\$764,455
lulti Family	805	\$284,438,000	\$353,339
acant Land	114	\$35,284,400	\$309,512
ull Year 2011: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	454	\$333,355,100	\$734,262
Iulti Family	722	\$265,175,800	\$367,280
acant Land	91	\$22,429,500	\$246,478
ull Year 2010: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	415	\$319,880,900	\$770,797
lulti Family	691	\$293,730,300	\$425,080
acant Land	77	\$25,920,100	\$336,625
JII Year 2009: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	392	\$354,771,700	\$905,030
Iulti Family	655	\$260,723,700	\$398,051
acant Land	69	\$27,532,700	\$399,025
ull Year 2008: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	470	\$392,827,200	\$835,803
lulti Family	1001	\$464,096,800	\$463,633
acant Land	151	\$71,009,300	\$470,260
ull Year 2007: Gross Residential Price Index	Number Trans.	Total Volume	Average Pric
ingle Family	801	\$639,910,300	\$798,889
lulti Family	1779	\$723,215,400	\$406,529
	334	\$130,790,200	\$391,587

Brooke Roberts 970-453-2255 broberts@ltgc.com Frisco Land Title 60 Main Street Frisco, CO 80443 970.668.2205

Dillon Land Title 256 Dillon Ridge Dillon, CO 80435 970.262.1883 Breckenridge Land Title 200 North Ridge Street Breckenridge, CO 80424 970.453.2255



# Average Price History by Type: 2007 - YTD. 2017





# **Comparative Historical Cost Analysis**

YTD. 2017 Price Point Summary	for Residential Volume - Average	ge Price:	\$679,530
	# Transactions	Gross Volume	Percentage Gross
<=200,000	101	\$17,059,900	1%
200,001 to 300,000	236	\$60,968,575	4%
300,001 to 400,000	339	\$118,977,187	9%
400,001 to 500,000	268	\$119,819,237	9%
500,001 to 600,000	198	\$108,679,517	8%
600,001 to 700,000	186	\$121,274,297	9%
700,001 to 800,000	166	\$125,175,360	9%
800,001 to 900,000	117	\$99,502,655	7%
900,001 to 1,000,000	88	\$84,025,500	6%
1,000,001 to 1,500,000	182	\$222,081,005	16%
1,500,001 to 2,000,000	64	\$110,065,900	8%
2,000,001 to 2,500,000	31	\$70,354,300	5%
2,500,001 to 3,000,000	21	\$58,373,900	4%
over \$ 3 Million	13	\$49,498,000	4%
Total:	2010	\$1,365,855,333	100%
VTD 00/0 D I D I / 0			
YTD. 2016 Price Point Summary			\$572,008
000 000	# Transactions	Gross Volume	Percentage Gross
<=200,000	160	\$25,157,122	2%
200,001 to 300,000	363	\$92,379,702	8%
300,001 to 400,000	299	\$105,245,159	10%
400,001 to 500,000	273	\$121,442,955	11%
500,001 to 600,000	180	\$99,155,234	9%
600,001 to 700,000	181	\$118,335,200	11%
700,001 to 800,000	117	\$88,157,050	8%
800,001 to 900,000	91	\$77,290,988	7%
900,001 to 1,000,000	54	\$51,530,000	5%
1,000,001 to 1,500,000	127	\$154,453,287	14%
1,500,001 to 2,000,000	44	\$75,459,000	7%
2,000,001 to 2,500,000	16	\$35,505,500	3%
2,500,001 to 3,000,000	7	\$19,155,000	2%
over \$ 3 Million	9	\$35,561,244	3%
Total:	1921	\$1,098,827,441	100%
YTD. 2015 Price Point Summary	for Residential Volume - Avera	ge Price:	\$549,260
	# Transactions	Gross Volume	Percentage Gross
<=200,000	207	\$32,438,328	3%
200,001 to 300,000	350	\$87,952,950	9%
300,001 to 400,000	326	\$114,217,400	11%
400,001 to 500,000	236	\$105,813,540	10%
500,001 to 600,000	186	\$101,870,485	10%
600,001 to 700,000	151	\$97,840,715	10%
700,001 to 800,000	111	\$83,254,600	8%
800,001 to 900,000	75	\$63,935,400	6%
	46	\$43,608,700	4%
900,001 to 1,000,000			
	104	\$130,220,600	13%
1,000,001 to 1,500,000			13% 7%
1,000,001 to 1,500,000 1,500,001 to 2,000,000	104 44	\$76,101,500	7%
1,000,001 to 1,500,000 1,500,001 to 2,000,000 2,000,001 to 2,500,000	104 44 15	\$76,101,500 \$33,923,100	7% 3%
900,001 to 1,000,000 1,000,001 to 1,500,000 1,500,001 to 2,000,000 2,000,001 to 2,500,000 2,500,001 to 3,000,000 over \$ 3 Million	104 44	\$76,101,500	7%

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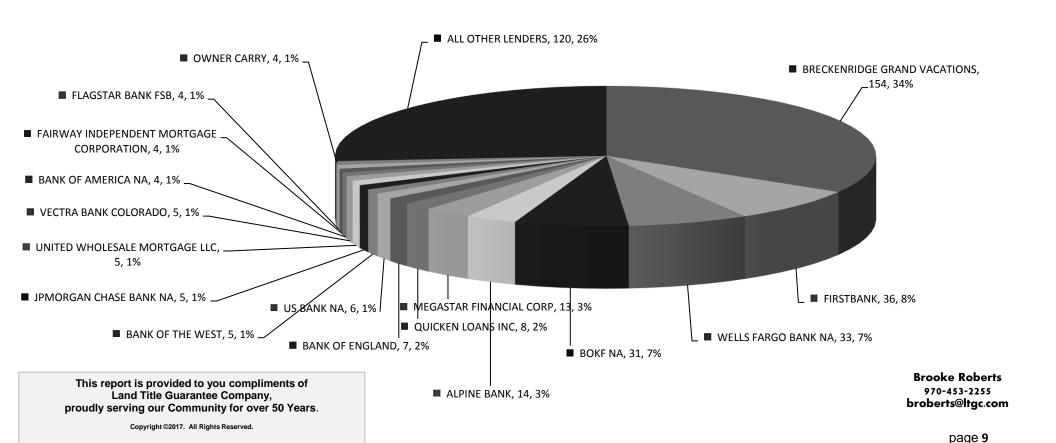
### **Lender Analysis**

#### TOP 74% LENDERS - November 2017

<u>LOAN BREAKDOWN</u>: 157 Loans related to Sales 68% of the 230 Sales Transactions. There were 149 Refinance/Equity Loans, and 152 Loans related to Timeshare Sales.

The Remainder of Sales: 32% of Real Estate closings were Cash Transactions at the time of closing.

**Total Loans: 458** 





# **Market Highlights**

# **Market Highlights:**

#### **November 2017**

Highest Priced Residential Sale

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
4	5	1991	3647	\$ 3,050,000.00	Abbetts Addition Subd Lots: 11-14, Block 10 w/.20 AC Land	SCOTT LONG	\$ 836.30	11/13/2017	213 S FRENCH STREET	

213 South French Street



#### Highest Price PSF Residential Sale

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
2	2	2007	1139	\$ 1,030,000.00	Crystal Peak Lodge Condos Unit 7100	VICKI TANNER	\$ 904.30	11/08/2017	1891 SKI HILL ROAD	

#### Bank Sales Detail

Dank	Caics	Dotail								
Brm	Bath	Year	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference
		Built								

There were no Bank Sales in November 2017

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## **Foreclosure Document Breakdown**

November 2017	Total	Timeshare	Fee Simple	Unknown: No legal shown
#1 Notice Election & Demand: (NED)	2	0	2	0
#2 Certificate of Purchase: (CTP)	0	0	0	0
#3 Public Trustee's Deeds: (PTD)	0	0	0	0
Total Foreclosure Docs Filed:	2	0	2	0

#### **Land Title Historical Foreclosure Summary**

2009 Summary:	
NED:	300
Withdrawn NED'S	117
Active NED's for 2009:	183
Public Trustee's Deeds Issued:	86

NED:	367
Withdrawn NED'S	162
Active NED's for 2010:	205
Public Trustee's Deeds Issued:	148

2010 Summary:

2011 Summary:	
NED:	326
Withdrawn NED'S	148
Active NED's for 2011:	178
Public Trustee's Deeds Issued:	227

2012 Summary:	
NED:	251
Withdrawn NED'S	132
Active NED's for 2012:	119
Public Trustee's Deeds Issued:	165

2013 Summary:	
NED:	138
Withdrawn NED'S	86
Active NED's for 2013:	52
Public Trustee's Deeds Issued:	92

2014 Summary:	
NED:	86
Withdrawn NED'S	27
Active NED's for 2014:	59
Public Trustee's Deeds Issued:	65

2015 Summary:	
NED:	32
Withdrawn NED'S	14
Active NED's for 2015:	18
Public Trustee's Deeds Issued:	26

2016 Summary:	
NED:	35
Withdrawn NED'S	26
Active NED's for 2016:	9
Public Trustee's Deeds Issued:	9

YTD: 2017 Summary	
NED:	27
Withdrawn NED'S	n/a
Active NED's for 2016:	27
Public Trustee's Deeds Issued:	8

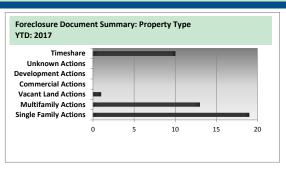
Eight Year Foreclosure Summary & Analysis:	
Total Active NED's for Period: 1/1/2009 thru 12/31/2016	822
Total PTD's Issued: 1/1/2009 thru 12/31/2016	817
Unissued Public Trustee's Deeds Remaining:	5

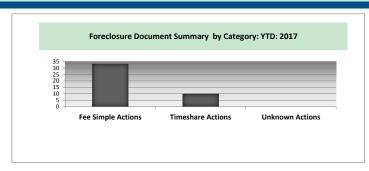


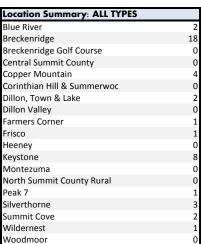
## **Summary of Foreclosure Actions**

#### YTD: Nov. 2017

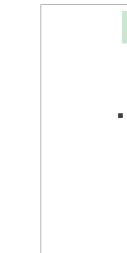
Property Foreclosure Summary:	
Fee Simple Actions	33
Timeshare Actions	10
Unknown Actions	0
Property Type Breakdown:	
Single Family Actions	19
Multifamily Actions	13
Vacant Land Actions	1
Commercial Actions	0
Development Actions	0
Unknown Actions	0
Timeshare	10

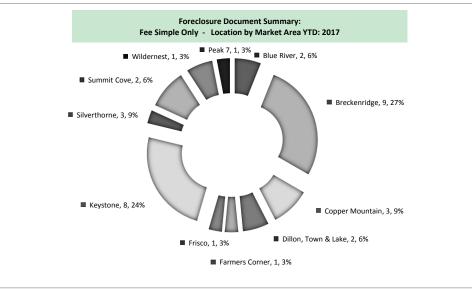






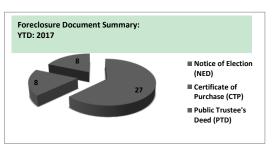
Location Summary: Fee Simple Only	
Blue River	2
Breckenridge	9
Breckenridge Golf Course	C
Central Summit County	C
Copper Mountain	3
Corinthian Hill & Summerwoo	C
Dillon, Town & Lake	2
Dillon Valley	(
Farmers Corner	1
Frisco	1
Heeney	(
Keystone	8
Montezuma	(
North Summit County Rural	(
Peak 7	1
Silverthorne	3
Summit Cove	2
Wildernest	1
Woodmoor	(





*	Location	Summaries	do not	inlcude	recordings	with l	Jnknown	Leg
								_

Document Summary:	
Notice of Election (NED)	27
Certificate of Purchase (CTP)	8
Public Trustee's Deed (PTD)	8



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# **Top Lender Listing**

LENDER BRECKENRIDGE GRAND VACATIONS	NUMBER LOANS 154	PERCENTAGE TOTAL 33.62%	Top 74% Lenders for November 2017
FIRSTBANK	36	7.86%	Summit County
WELLS FARGO BANK NA BOKF NA	33 31	7.21% 6.77%	
ALPINE BANK	14	3.06%	
MEGASTAR FINANCIAL CORP	13	2.84%	
QUICKEN LOANS INC BANK OF ENGLAND	8 7	1.75% 1.53%	
US BANK NA	6	1.31%	
BANK OF THE WEST	5	1.09% 1.09%	
JPMORGAN CHASE BANK NA UNITED WHOLESALE MORTGAGE LLC	5	1.09%	
VECTRA BANK COLORADO	5	1.09%	
BANK OF AMERICA NA FAIRWAY INDEPENDENT MORTGAGE CORPORATION	4	0.87% 0.87%	
FLAGSTAR BANK FSB	4	0.87%	
OWNER CARRY	4	0.87%	
ALL OTHER LENDERS CITYWIDE HOME LOANS CORP	120 3	26.20% 0.66%	
CMG MORTGAGE INC	3	0.66%	
COLORADO BUSINESS BANK	3	0.66%	
COMMERCE HOME MORTGAGE SUNFLOWER BANK NA	3	0.66%	
WESTERRA CREDIT UNION	3	0.66%	
ACADEMY MORTGAGE CORPORATION	2	0.44%	
BRECKENRIDGE TOWN OF CALIBER HOME LOANS INC	2	0.44%	
CARDINAL FINANCIAL COMPANY LP	2	0.44%	
CASTLE & COOKE MORTGAGE LLC	2	0.44%	
CHERRY CREEK MORTGAGE CO INC CITYWIDE BANKS	2	0.44% 0.44%	
COMPASS BANK	2	0.44%	
CORNERSTONE HOME LENDING INC	2	0.44%	
CREDIT UNION LENDING SOURCE LLC EVERGREEN NATIONAL BANK	2	0.44%	
GUARANTY BANK AND TRUST COMPANY	2	0.44%	
HALLMARK HOME MORTGAGE LLC	2	0.44%	
LOANDEPOT.COM LLC MORGAN STANLEY PRIVATE BANK NA	2 2	0.44%	
NAVY FEDERAL CREDIT UNION	2	0.44%	
PUBLIC SERVICE CREDIT UNION	2	0.44%	
SWBC MORTGAGE CORP TIAA FSB	2 2	0.44%	
ADAMS BANK & TRUST	1	0.22%	
AIR ACADEMY FEDERAL CREDIT UNION	1	0.22%	
AMERICAN FINANCING CORPORATION AMERICAN INTERNET MORTGAGE INC	1 1	0.22% 0.22%	
ANB BANK	1	0.22%	
BANK OF TAMPA	1	0.22%	
BAY EQUITY LLC BMO HARRIS BANK NA	1	0.22% 0.22%	
BROKER SOLUTIONS INC	1	0.22%	
CAPITAL ONE NA	1	0.22%	
CEDAR RAPIDS BANK AND TRUST COMPANY  CEF CREDIT UNION	1 1	0.22% 0.22%	
CENTENNIAL LENDING LLC	1	0.22%	
CENTRAL BANK & TRUST	1	0.22%	
CITY NATIONAL BANK CITY NATIONAL BANK OF FLORIDA	1	0.22% 0.22%	
COMMUNITY MORTGAGE LLC	1	0.22%	
CREDIT UNION OF COLORADO DRAPER AND KRAMER MORTGAGE CORP	1	0.22% 0.22%	
ELEVATIONS CREDIT UNION	1	0.22%	
ENT CREDIT UNION	1	0.22%	
FINANCE OF AMERICA MORTGAGE LLC	1 1	0.22% 0.22%	
FINANCIAL FUNDING SOLUTIONS INC FIRST CENTENNIAL MORTGAGE CORPORATION	1	0.22%	
FIRST DIRECT LENDING LLC	1	0.22%	
FIRST LIBERTY BANK FIRST NATIONAL FINANCING INC	1	0.22% 0.22%	
FIRST WESTERN TRUST BANK	1	0.22%	
GEORGETOWN MORTGAGE LLC	1	0.22%	
GOLD COAST BANK GSB MORTGAGE INC	1	0.22% 0.22%	
GUARANTEED RATE INC	1	0.22%	
GUILD MORTGAGE COMPANY	1	0.22%	
HOME POINT FINANCIAL CORPORATION HOMEWARD RESIDENTIAL INC	1	0.22% 0.22%	
LEGACY BANK	1	0.22%	
LENDERFI INC	1	0.22%	
LIBERTY SAVINGS BANK FSB M&T BANK	1 1	0.22% 0.22%	
MICHIGAN MUTUAL INC	1	0.22%	
MID AMERICA MORTGAGE INC	1	0.22%	
MIDFIRST BANK MIDWESTONE BANK	1	0.22% 0.22%	
MOVEMENT MORTGAGE LLC	1	0.22%	
NBKC BANK	1	0.22%	
NEW PENN FINANCIAL LLC NEXERA HOLDING LLC	1	0.22% 0.22%	
NORTHERN TRUST COMPANY	1	0.22%	
PARAMOUNT EQUITY MORTGAGE LLC	1	0.22%	
PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC PENNYMAC LOAN SERVICES LLC	1 1	0.22% 0.22%	
PENNYMAC LOAN SERVICES LLC PENTAGON FEDERAL CU	1	0.22%	
PEOPLES NATIONAL BANK	1	0.22%	
PROVIDENT FUNDING ASSOCIATES LP	1	0.22% 0.22%	
RED ROCKS CREDIT UNION REGIONS BANK	1	0.22%	
SECRETARY OF HOUSING AND URBAN DEVELOPMENT	1	0.22%	
SOLUTIONS NORTH BANK SOOPER CREDIT UNION	1	0.22% 0.22%	
SUMMIT COMBINED HOUSING AUTHORITY	1	0.22%	
UBS BANK USA	1	0.22%	
UNITED MORTGAGE CORP	1	0.22%	
UNIVERSAL LENDING CORPORATION USAA FEDERAL SAVINGS BANK	1	0.22% 0.22%	

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## **Purchaser Profile Abstract**

#### November 2017

#### Upper End Purchaser Details

Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Street Address	Origin of Buyer: City	Origin of Buyer: State
		1974	17341	\$ 3,500,000.00	Silverthorne Heights Subd Lot 9	\$ 201.83	11/01/2017	330 WARREN AVENUE	SILVERTHORNE	CO
4	5.00	1991	3647	\$ 3,050,000.00	Abbetts Addition Subd Lots: 11-14, Block 10	\$ 836.30	11/13/2017	213 S FRENCH STREET	KIRKLAND	WA
5	5.00	2016	5334	\$ 2,805,000.00	Swan River Ranch Filing 1 Lot 6	\$ 525.87	11/21/2017	381 REVETT DRIVE	CHERRY HILLS VILLAGE	CO
3	5.00	2000	5179	\$ 2,799,800.00	Summit Estates Filing 4 Lot 56	\$ 540.61	11/02/2017	2329 ESTATES DRIVE	CENTENNIAL	CO
4	5.00	2008	4290	\$ 2,600,000.00	Highlands @ Breck-Highlands Park Lot 67	\$ 606.06	11/27/2017	436 GOLD RUN RD	ARLINGTON	TX
4	6.00	2005	4679	\$ 2,560,000.00	Highlands @ Breck-Discovery Hill Filing 1 Lot 152	\$ 547.13	11/03/2017	1020 GOLD RUN RD	FORT COLLINS	co
4	5.00	2016	2783	\$ 2,500,000.00	Shock Hill Overlook Lot 5A	\$ 898.31	11/17/2017	52 WEST POINT LODE	PUNTA GORDA	FL
4	5.00	2016	2783	\$ 2,500,000.00	Shock Hill Overlook Lot 5B	\$ 898.31	11/17/2017	48 WEST POINT LODE	GEORGETOWN	TX
5	6.00	2016	4605	\$ 2,375,000.00	Highlands At Breckenridge Filing 5 Lot 141	\$ 515.74	11/08/2017	540 HIGHLANDS DR	BRECKENRIDGE	CO
4	5.00	2016	3310	\$ 2,000,000.00	Fairways At Breckenridge Lot 11	\$ 604.23	11/21/2017	2250 HIGHLANDS DRIVE	COLLEYVILLE	TX
4	5.00	1993	4278	\$ 1,875,000.00	Brooks Hill Amended Subd Lot 8	\$ 438.29	11/01/2017	1031 BOREAS PASS RD	COLORADO SPRINGS	CO
5	6.00	2016	3945	\$ 1,740,000.00	Corkscrew Flats Subd Lot 32	\$ 441.06	11/08/2017	552 CORKSCREW DRIVE	CHAPPELL HILL	TX
3	4.00	2005	2112	\$ 1,729,000.00	Bluesky Breckenridge Condo Unit 603	\$ 818.66	11/17/2017	42 SNOWFLAKE DRIVE	DALLAS	TX
3	3.00	1999	3690	\$ 1,686,000.00	Wooden Canoe @ Water Dance Subd Lot 16	\$ 456.91	11/08/2017	560 NIGHT CHANT LANE	FRISCO	CO
4	5.00	2000	3879	\$ 1,550,000.00	Frisco Duck Subd Lot 9	\$ 399.59	11/30/2017	16 MALLARD LANE	CASTLE ROCK	CO
4	5.00	2016	3448	\$ 1,468,073.00	South Maryland Creek Ranch Filing 1 Lot 40	\$ 425.78	11/08/2017	68 E BENJAMIN PT	CHICAGO	IL
3	3.00	1985	4118	\$ 1,340,000.00	Silver Shekel Subd Lot 49	\$ 325.40	11/13/2017	382 FAIRVIEW BLVD	BRECKENRIDGE	CO
			1.59 AC	\$ 1,300,000.00	Fairways Duplexes Filing 2 Lots 8 & 9	\$ -	11/20/2017	262,270,284,292 GLEN EAGLE LOOP	BRECKENRIDGE	CO
3	4.00	2004	3634	\$ 1,265,000.00	Highland Meadows PUD Lot 14	\$ 348.10	11/17/2017	81 ALPENSEE COURT	COLORADO SPRINGS	CO
3	4.00	1979	2664	\$ 1,200,000.00	Four O'Clock Subd Lot 18	\$ 450.45	11/21/2017	303 FOUR OCLOCK RUN ROAD	LONE TREE	CO
4	4.00	2007	3827	\$ 1,190,000.00	Sunnyslope Subd Lot 24	\$ 310.95	11/08/2017	5697 HWY 9	FOSTER CITY	CA
			1.189	\$ 1,189,000.00	Dillon New Town Subd Lots: 16R 17A & 17B	\$ -	11/28/2017	175, 205, & 235 EAST LA BONTE STREET	DILLON	CO
4	3.00	1996	2264	\$ 1,165,000.00	Woods @ Breckenridge Subd Lot 9	\$ 514.58	11/17/2017	109 WOODS DRIVE	OZONA	FL
4	4.00	1993	3692	\$ 1,150,000.00	Charter Ridge TH Unit 11	\$ 311.48	11/30/2017	10 CHARTER RIDGE COURT	CORAL GABLES	FL
4	5.00	2017	3120	\$ 1,118,400.00	South Maryland Creek Ranch Filing 1 Lot 52	\$ 358.46	11/03/2017	11 W BENJAMIN POINT	MIDLAND	TX
2	4.00	2004	3331	\$ 1,075,000.00	Loma Verde Subd Filing 1 Lot 15	\$ 322.73	11/17/2017	115 SUNSET DRIVE	BLOOMINGTON	MN
2	2.00	2007	1139	\$ 1,030,000.00	Crystal Peak Lodge Condos Unit 7100	\$ 904.30	11/08/2017	1891 SKI HILL ROAD	GAITHERSBERG	MD

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All Sales: November 2017						
Origin of Buyer	# of Trans.	% Overall				
Local	66	29%				
Front Range	99	43%				
Out of State: Domestic	65	28%				
International	0	0%				
Total Sales	230	100%				

YTD: Nov. 2017						
Origin of Buyer	# of Trans.	% Overall				
Local	656	28%				
Front Range	958	40%				
Out of State: Domestic	754	32%				
International	9	0%				
Total Sales	2377	100%				

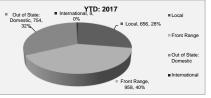
All Sales: 2016							
Origin of Buyer	# of Trans.	% Overall					
Local	755	30%					
Front Range	938	38%					
Out of State: Domestic	785	32%					
International	8	0%					
Total Sales	2486	100%					

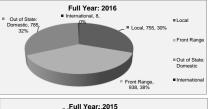
All Sales: 2015						
Origin of Buyer	# of Trans.	% Overall				
Local	740	29%				
Front Range	1020	40%				
Out of State: Domestic	763	30%				
International	14	1%				
Total Sales	2537	100%				

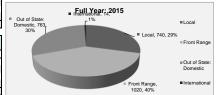
All Sales: 2014							
Origin of Buyer	# of Trans.	% Overall					
Local	492	24%					
Front Range	896	44%					
Out of State: Domestic	635	31%					
International	19	1%					
Total Sales	2042	100%					

All Sales: 2013							
Origin of Buyer	# of Trans.	% Overall					
Local	502	26%					
Front Range	765	40%					
Out of State: Domestic	624	33%					
International	17	1%					
Total Sales	1908	100%					









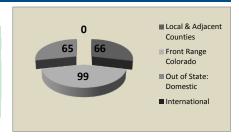
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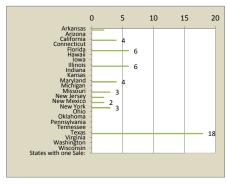
## **Purchaser Detailed Profile**

#### **November 2017**

Purchaser Origin



Out-of-State Breakout



Brooke Roberts 970-453-2255 broberts@ltgc.com

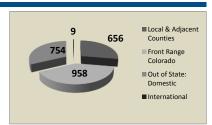
Purchaser Point of Origin:							
Origin	Number Sales	% All Sales					
Local & Adjacent Counties	66	28.70%					
Front Range Colorado	99	43.04%					
Out of State: Domestic	65	28.26%					
International	0	0.00%					
Out-of-State Breakout:							
State	Number Sales	% All Sales					
Arkansas	2	3.08%					
Arizona	0	0.00%					
California	4	6.15%					
Connecticut	0	0.00%					
Florida	6	9.23%					
Hawaii	0	0.00%					
lowa	0	0.00%					
Illinois	6	9.23%					
Indiana	0	0.00%					
Kansas	4	0.00% 6.15%					
Maryland	0	0.00%					
Michigan Missouri	3	4.62%					
New Jersey	2	3.08%					
New Mexico	2	3.08%					
New York	3	4.62%					
Ohio	0	0.00%					
Oklahoma	0	0.00%					
Pennsylvania	0	0.00%					
Tennessee	0	0.00%					
Texas	18	27.69%					
Virginia	0	0.00%					
Washington	0	0.00%					
Wisconsin	0	0.00%					
States with one Sale:	15	23.08%					
AZ,IA,KS,KY,LA,MI,MN,MS,NE	15	23.0070					
OH,OK,PA,SC,VA,WA	65						
International Breakout:							
Country	Number Sales	% INT'L Sales					
Countries with one sale:		100.00%					
Total International:	0	100.00%					
Note: This Summary does not include data on IN	TERVAL transactions.						



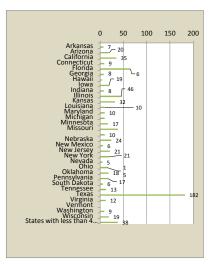
## **Purchaser Detailed Profile**

#### YTD: Nov. 2017

Purchaser Origin



Out-of-State Breakout



Brooke Roberts 970-453-2255 broberts@ltgc.com

Purchaser Point of Origin:			
Origin	Number Sales	% All Sales	
Local & Adjacent Counties	656	27.60%	
Front Range Colorado	958	40.30%	
Out of State: Domestic	754	31.72%	
International	9	0.38%	
Out-of-State Breakout:			
State	Number Sales	% All Sales	
Arkansas	7	0.93%	
Arizona	20	2.65%	
California	35	4.64%	
Connecticut	9	1.19%	
Florida	65	8.62%	
Georgia	8	1.06%	
Hawaii	4	0.53%	
Iowa	19	2.52%	
Indiana	8	1.06%	
Illinois	46	6.10%	
Kansas	32	4.24%	
Louisiana	10	1.33%	
Maryland	10	1.33%	
Michigan	10	1.33%	
Minnesota	17	2.25%	
Missouri	38	5.04%	
North Carolina	10	1.33%	
Nebraska	24	3.18%	
New Mexico	6	0.80%	
New Jersey	21	2.79%	
New York	21	2.79%	
Nevada	5	0.66%	
Ohio	15	1.99%	
Oklahoma	18	2.39%	
Pennsylvania	17	2.25%	
South Dakota	6	0.80%	
Tennessee	13	1.72%	
Texas	182	24.14%	
Virginia	12	1.59%	
Vermont	0	0.00%	
Washington	9 19	1.19% 2.52%	
Wisconsin	38	5.04%	
States with less than 4 Sales:  AK,AL,DC,DE,ID,KY,MA, MT	30	5.04%	
	754		
MS,NH,NV,RI,SC,UT,VT,WY  International Breakout:	734		
Country	Number Sales	% INT'L Sales	_
Mexico, United Kingdom	7		_
Countries with one sale:	2	100.00%	
	۷.	100.0070	
Brazil, Jamaica			
Total International:	9	100.00%	

Note: This Summary does not include data on INTERVAL transactions.



# **New Development Summary**

## November 2017

Improved Residential New Unit Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
4	5.00	2016	2783	\$ 2,500,000.00	Shock Hill Overlook Lot 5A	SINGLEFAM	\$ 898.31	52 WEST POINT LODE
4	5.00	2016	2783	\$ 2,500,000.00	Shock Hill Overlook Lot 5B	SINGLEFAM	\$ 898.31	48 WEST POINT LODE
4	5.00	2016	3310	\$ 2,000,000.00	Fairways @ Breckenridge Lot 11	SINGLEFAM	\$ 604.23	2250 HIGHLANDS DRIVE
5	5.00	2016	5334	\$ 2,805,000.00	Swan River Ranch Filing 1 Lot 6	SINGLEFAM	\$ 525.87	381 REVETT DRIVE
5	6.00	2016	4605	\$ 2,375,000.00	Highlands @ Breckenridge Filing 5 Lot 141	SINGLEFAM	\$ 515.74	540 HIGHLANDS DR
2	2.00	2015	1014	\$ 510,000.00	Rivers Edge Condo Unit 9	MULTIFAM	\$ 502.96	421 RAINBOW DRIVE
3	2.00	2015	1280	\$ 625,000.00	Rivers Edge Condo Unit 7	MULTIFAM	\$ 488.28	421 RAINBOW DRIVE
3	4.00	2017	2116	\$ 959,900.00	River Run TH Phase 2 Lot 14C	MULTIFAM	\$ 453.64	38 ERICKSON LOOP
5	6.00	2016	3945	\$ 1,740,000.00	Corkscrew Flats Subd Lot 32	SINGLEFAM	\$ 441.06	552 CORKSCREW DRIVE
3	3.00	2015	1792	\$ 789,950.00	Rivers Edge Condo Unit 15 Bldg 2	MULTIFAM	\$ 440.82	421 RAINBOW DR
4	4.00	2017	2208	\$ 969,900.00	River Run TH Phase 2 Lot 13A	MULTIFAM	\$ 439.27	58 ERICKSON LOOP
4	4.00	2017	2208	\$ 959,900.00	River Run TH Phase 2 Lot 6B	MULTIFAM	\$ 434.74	73 ERICKSON LOOP
3	4.00	2017	2208	\$ 949,000.00	River Run TH Phase 2 Lot 12A	MULTIFAM	\$ 429.80	66 ERICKSON LOOP
4	5.00	2016	3448	\$ 1,468,073.00	South Maryland Creek Ranch Filing 1 Lot 40	SINGLEFAM	\$ 425.78	68 E BENJAMIN PT
3	4.00	2016	2221	\$ 899,000.00	Alders TH Phase 2 Lot 3A	MULTIFAM	\$ 404.77	854 INDEPENDENCE ROAD
3	3.00	2017	2126	\$ 825,000.00	Angler Mtn Ranch Lakeside TH Filing 9 Lot 48C	MULTIFAM	\$ 388.05	404 FLY LINE DRIVE
4	4.00	2017	2174	\$ 821,400.00	South Maryland Creek Ranch Cabin 12 Tract S	SINGLEFAM	\$ 377.83	21 MOSS WAY
3	3.00	2017	1633	\$ 606,697.00	South Maryland Creek Ranch Cabin 16 Tract S	SINGLEFAM	\$ 371.52	88 MOSS WAY
4	5.00	2017	3120	\$ 1,118,400.00	South Maryland Creek Ranch Filing 1 Lot 52	SINGLEFAM	\$ 358.46	11 W BENJAMIN POINT
3	3.00	2017	2068	\$ 715,000.00	Angler Mtn Ranch Lakeside TH Filing 9 Lot 48B	MULTIFAM	\$ 345.74	406 FLY LINE DRIVE
3	3.00	2017	2379	\$ 789,000.00	Angler Mtn Ranch Lakeside TH Filing 9 Lot 48A	MULTIFAM	\$ 331.65	408 FLY LINE DRIVE
3	3.00	2017	1561	\$ 492,274.00	Lincoln Park @ Wellington Nbhd Lot 13 Block 2	DEEDRESTRICTED	\$ 315.36	16 ONTARIO GREEN

#### Summary of Improved Residential New Unit Sales:

Average Price:	\$ 1,246,295
Average PPSF:	\$ 472.37
Median Price:	\$ 954,450
# Transactions:	22
Gross Volume:	\$ 27,418,494

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